

AIA Contracts

Plainview, NY • August 24, 2010 • ID# 386075

Know what you're getting into *before* you sign your next AIA contract.

Help is available for understanding complex AIA contract provisions – get it now, before you wind up with costly delays or time-consuming lawsuits. Join us for this seminar and get a solid understanding of commonly used AIA documents and how to use them to minimize your liability.

Discover how to protect your company and avoid pitfalls such as delays, cost issues, payment disputes and much more. Know exactly what will happen if things go wrong – and how AIA contracts can help you avoid these disasters by addressing the issues upfront. Register today to get the insight you need to sign your next contract with your eyes wide open.

Benefits for You

- Don't sign blindly – know your responsibilities before you start your next project
- Be prepared for impending disaster by making sure your dispute resolution provisions are bulletproof
- Steer clear of costly legal battles ... avoid the pitfalls of misunderstanding the widely used AIA forms
- Save valuable time by hearing our experts decipher owner-contractor agreements for you
- Make sure your insurance provisions are there to *help*, not *confuse* you



**Bring a Colleague –
Save \$50**

(Includes Free Manual)

Faculty

Marvin L. Schechter, Esq., Tunstead & Schechter

Charles R. Pierce Jr., Esq., Charles R. Pierce Jr., P.C.

For more information about our speakers, go to www.lorman.com/ID386075.

Continuing Education Credit

- AIA 6.50
- NY Architects 6.5
- CC 1.0
- NY CLE 8.0
- CPE 8.0
- NY ENG 6.5
- PMI 6.50

Learning Objectives

- You will be able to describe the AIA family of documents.
- You will be able to review owner-architect agreements B101 - B105.
- You will be able to explain bidding-related documents.
- You will be able to recognize construction management agreements.

For more detailed CE credit information, visit us at www.lorman.com/ID386075 or contact us at 866-352-9540.

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*This seminar will be presented by
Marvin L. Schechter, Esq., and Charles R. Pierce Jr., Esq.*

8:00 AM – 8:30 AM

Registration

8:30 AM – 9:00 AM

Overview of the AIA Family of Documents

- Use of Standard Form Contracts
- Role of Contracts on the Project
- Rewards and Pitfalls of Going Outside the AIA Contract Family
- Relevant Laws Affecting Construction Contracts

9:00 AM – 10:20 AM

Owner-Architect Agreements (B101, B102, B103, B104, B105)

- Selection of Appropriate Forms
- Compare 2007 Forms With 1997 Forms (B141 and B151)
- Analysis of Critical Contract Clauses
- Important Legal Aspects Between Owner, Architect and Third Parties
- Architect-Consultant Agreement (C141)

10:20 AM – 10:30 AM

Break

10:30 AM – 11:30 AM

Bidding-Related Documents

- Bidder Qualifications (A305)
- Bid Bond (A310)
- Instructions to Bidders (A701)
- Important Legal Aspects of Bidding Public Jobs

11:30 AM – 12:00 PM

Owner-Contractor Agreements

- Stipulated Sum (A101)

12:00 PM – 1:00 PM

Lunch (On Your Own)

1:00 PM – 2:45 PM

General Conditions of the Contract for Construction (A201)

- General Provisions
- Owner-Contractor
- Administration of Contract
- Changes in the Work
- Time
- Payments and Completion
- Termination or Suspension of the Contract

2:45 PM – 2:55 PM

Break

2:55 PM – 3:25 PM

Construction Subcontract (A401)

- Documents and AIA A201
- Indemnification
- Insurance and Bonds
- Payment

3:25 PM – 3:45 PM

Construction Management Agreements

- A121 CMC-2003
- A131 CMC-2003

3:45 PM – 4:30 PM

Dispute Clauses and ADR Under the AIA Scheme

- Arbitration
- Mediation
- Litigation

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Register Online at www.lorman.com/ID386075

Seminar Tuition (includes free manual with attendance)

- Yes!** I would like to attend. (\$349 per person)
 Yes! I would like to bring a colleague. (\$299 per each additional registrant)

Amount Enclosed

\$ _____ Tuition Subtotal
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*Add \$7.95 shipping & handling plus applicable sales tax to product orders. Please allow four to six weeks after the date of the seminar for delivery.

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Total amount enclosed \$ _____	
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- This seminar may be recorded by Lorman.
- If you need special accommodations, please contact us two weeks in advance of the program.
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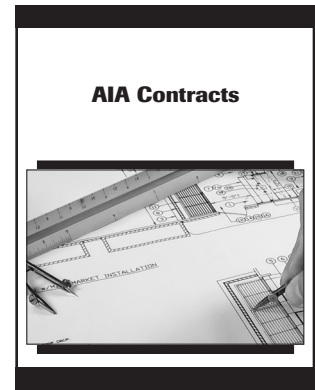
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FAX: 715-833-3953

MAIL: Mail this form with payment information to:

Lorman Education Services
Dept. 5382, P.O. Box 2933
Milwaukee, WI 53201-2933

SEMINAR ID: 386075

Where Is It?

Four Points by Sheraton Plainview
333 South Service Road
516-694-6500
Plainview, NY

Who Will Be There?

This seminar is designed for attorneys, presidents, vice presidents, owners, project managers, architects, engineers, controllers, accountants and contractors.